



# Fourth Quarter 2011 Earnings Presentation

January 31, 2012

## Capital Product Partners L.P.

**CAPITAL**

PRODUCT PARTNERS L.P.

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# Disclosures

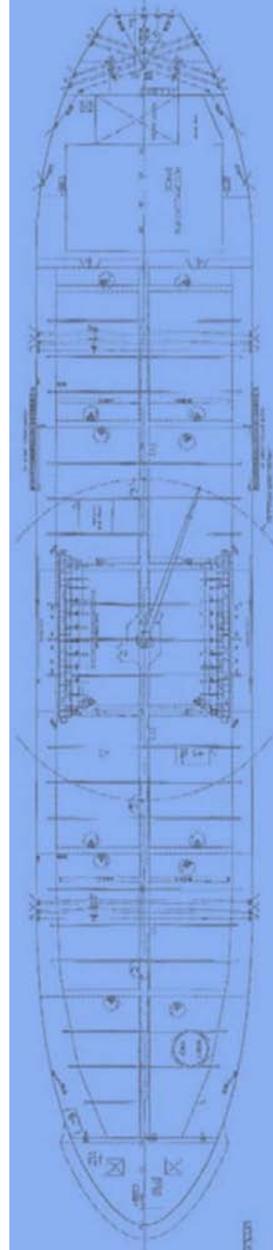
**This presentation contains forward-looking statements (as defined in Section 21E of the Securities Exchange Act of 1934, as amended) which reflect management's current assumptions and expectations with respect to expected future events and performance. All statements, other than statements of historical facts, including our cash flow outlook, our ability to comply with our stated annual distribution guidance, our intention to reduce spot charter exposure and fix remaining vessels on period, expected employment terms for our vessels and anticipated expiration of our charters, total fleet day coverage for 2012, expected orderbook supply and slippage, fleet growth and demand, changes in expected global oil and oil product demand and production, global GDP growth as well as market expectations and recovery timing, are forward-looking statements.**

**Such statements are subject to a number of assumptions, risks and uncertainties, many of which are beyond our control, and undue reliance should not be placed upon them. Many factors could cause forecasted and actual results to differ materially from those anticipated or implied in these forward-looking statements.**

**For a more comprehensive discussion of the risk factors affecting our business please see our Annual Report on Form 20-F filed with the U.S. Securities and Exchange Commission, a copy of which can also be found on our website [www.capitalpplp.com](http://www.capitalpplp.com).**

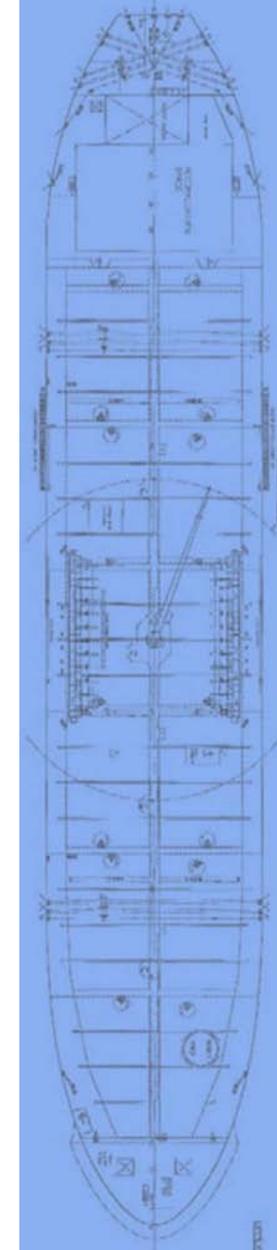
**Stated competitive positions are based on management estimates supported by information provided by specialized external agencies and industry sources. Unless required by law, we expressly disclaim any obligation to update or revise any of these forward-looking statements, whether because of future events, new information, a change in our views or expectations, to conform them to actual results or otherwise. Neither we nor any other person assumes responsibility for the accuracy and completeness of the forward-looking statements. We make no prediction or statement about the performance of our common units.**

**For more information about the Partnership, please visit our website: [www.capitalpplp.com](http://www.capitalpplp.com)**



# Fourth Quarter 2011 Results Highlights

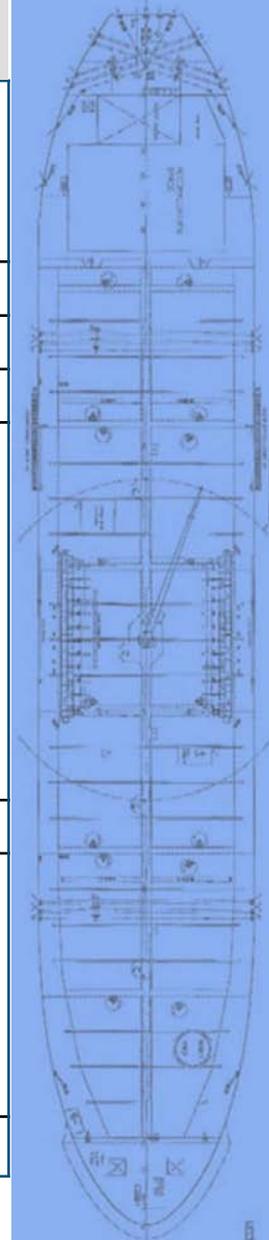
- **Cash Distribution: \$0.2325 Per Unit For 4Q2011.**
- **Partnership's Operating Surplus of \$15.8 Million and Net Income Of \$1.0 Million – EPU Of \$0.02:**
  - **3.1 Crude Oil Vessels, On Average, Operating In The Weak Crude Oil Spot Tanker Market During The Quarter.**
- **Announced New Longer Term Time Charter Employment For 4 Out 5 Crude Oil Vessels: 2 x VLCCs And 2 x Suezmaxes.**
- **Extended Employment For 1 Suezmax and 2 MRs and Amended The M/V Cape Agamemnon Charter.**
- **Average Remaining Charter Duration 5.0 Years With 77% Of 2012 Total Fleet Days With Secured Charter Coverage.**
- **Partnership Reiterates Commitment To Annual Distribution Guidance Of \$0.93 Per Unit.**



# Income Statement

(\$ In Thousands)

	For the Three- Month Period Ended <u>December 31, 2011</u>	For the Three- Month Period Ended <u>December 31, 2010</u>
Revenues	\$31,810	\$24,859
Revenues – related party	12,144	4,146
<b>Total Revenues</b>	<b>43,954</b>	<b>29,005</b>
<b>Expenses:</b>		
Voyage expenses	8,620	1,170
Voyage expenses – related party	165	-
Vessel operating expenses – related party	7,752	7,940
Vessel operating expenses	4,107	-
General and administrative expenses	2,378	1,270
Depreciation	12,253	8,116
<b>Operating income</b>	<b>\$8,679</b>	<b>\$10,509</b>
Other non operating income (expense), net:		
Interest expense and finance cost	(9,001)	(8,331)
Gain on interest rate swap agreement	1,043	-
Interest and other income	318	212
<b>Total other expense, net</b>	<b>(7,640)</b>	<b>(8,119)</b>
<b>Partnership's net income</b>	<b>\$1,039</b>	<b>\$2,390</b>

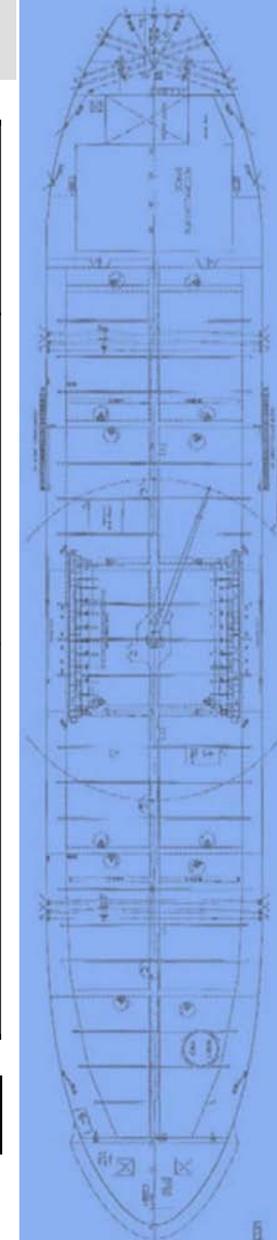


# Operating Surplus For Calculation Of Unit Distribution

(\$ In Thousands)

	For the Three-Month Period Ended December 31, 2011		For the Three-Month Period Ended September 30, 2011	
Net Income		\$1,039		\$68,542
<b>Adjustments to net income</b>				
Depreciation and amortization	12,211		8,146	
Deferred revenue	2,570		2,727	
Gain on bargain purchase			(65,927)	
<b>PARTNERSHIP'S NET CASH PROVIDED BY OPERATING ACTIVITIES</b>		<b>\$15,820</b>		<b>\$13,488</b>
Replacement Capital Expenditures		0		(3,231)
<b>OPERATING SURPLUS</b>		<b>\$15,820</b>		<b>10,257</b>
Reduction on recommended reserves		638		6,201
<b>AVAILABLE CASH</b>		<b>\$16,458</b>		<b>\$16,458</b>

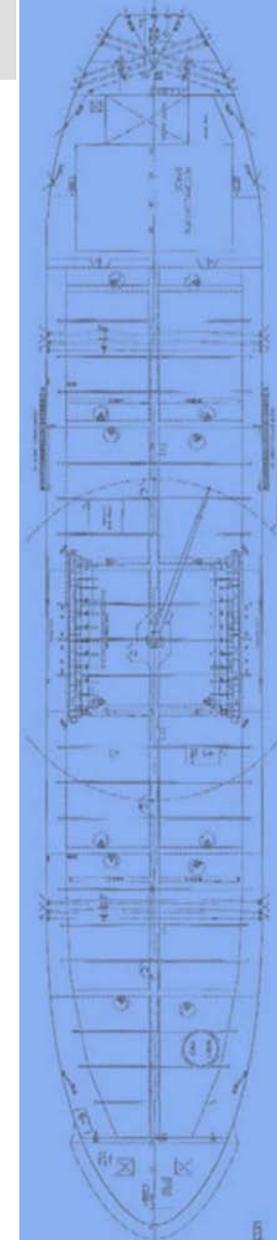
**Total Unit Coverage: 1.0x**



# Balance Sheet

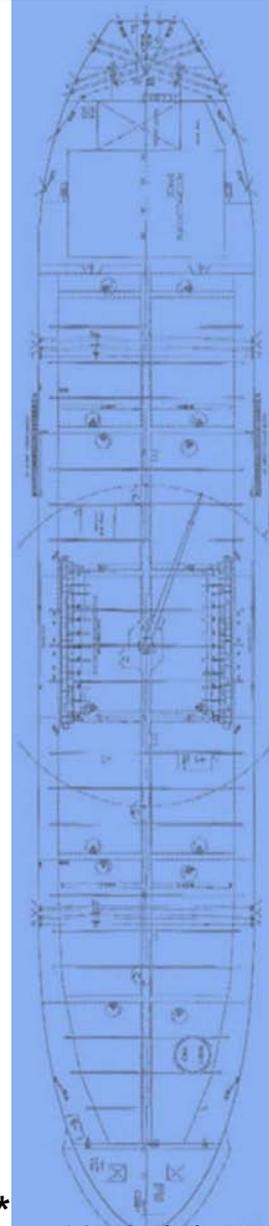
(\$ In Thousands)

	<u>As Of December 31, 2011</u>	<u>As Of December 31, 2010</u>
<b>Assets</b>		
<b>Total Current Assets</b>	<b>\$62,291</b>	<b>\$35,139</b>
<b>Total Fixed Assets</b>	<b>1,073,986</b>	<b>707,339</b>
<b>Other Non-Current Assets</b>	<b>60,012</b>	<b>15,774</b>
<b>Total Assets</b>	<b>\$1,196,289</b>	<b>\$758,252</b>
<b>Liabilities and Partners' Capital</b>		
<b>Total Current Liabilities</b>	<b>\$55,637</b>	<b>\$9,175</b>
<b>Total Long-Term Liabilities</b>	<b>623,326</b>	<b>509,317</b>
<b>Total Partners' Capital</b>	<b>517,326</b>	<b>239,760</b>
<b>Total Liabilities and Partners' Capital</b>	<b>\$1,196,289</b>	<b>\$758,252</b>



# Modern Fleet With Strong Counterparties

<u>Vessel Name</u>	<u>DWT</u>	<u>Charterer</u>	<u>Year/Place Built</u>	<u>Type of Vessel</u>
ALEXANDER THE GREAT	297,958		2010, Japan	VLCC
ACHILLEAS	297,863		2010, Japan	
CAPE AGAMEMNON	179,221		2010, S. Korea	Capesize Dry Cargo
AMORE MIO II	159,982		2001, S. Korea	Crude Oil Suezmax
MILTADIS M II	162,397	Voyage Charter 	2006, S. Korea	
AMOUREUX	150,393		2008, Japan	
AIAS	150,096		2008, Japan	
AYRTON II	51,260		2008, S. Korea	IMO II/III Chem./Prod.
AGAMEMNON II	51,238		2008, S. Korea	
ALEXANDROS II	51,258		2009, S. Korea	
ARISTOTELIS II	51,226		2008, S. Korea	
ARIS II	51,218	Overseas Shipholding Group, Inc.	2008, S. Korea	
AXIOS	47,872		2007, S. Korea	
ANEMOS I	47,782		2007, S. Korea	Ice Class 1A IMO II/III Chemical/ Product
ASSOS	47,872		2007, S. Korea	
ATROTOS	47,786		2007, S. Korea	
AKERAIOS	47,781		2007, S. Korea	
ATLANTAS	36,760		2006, S. Korea	
AKTORAS	36,759		2006, S. Korea	
AIOLOS	36,725		2007, S. Korea	
AVAX	47,782		2007, S. Korea	
AGISILAOS	36,760		2006, S. Korea	
ARIONAS	36,725		2006, S. Korea	
ALKIVIADIS	36,721		2006, S. Korea	IMO III Chem./Prod.
ATTIKOS	12,000	Voyage Charter	2005, PRC	
ARISTOFANIS	12,000		2005, PRC	

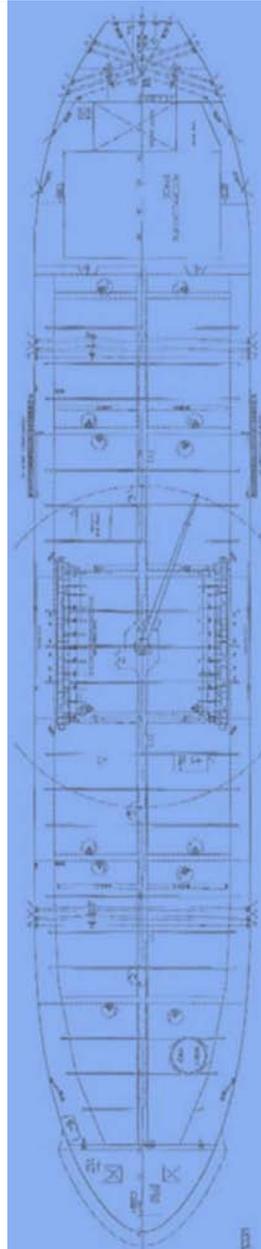


□ 27 Vessels - 2.2 Million DWT

□ 4.0 Years Weighted Average Fleet Age\*

\* As of 31/01/2012

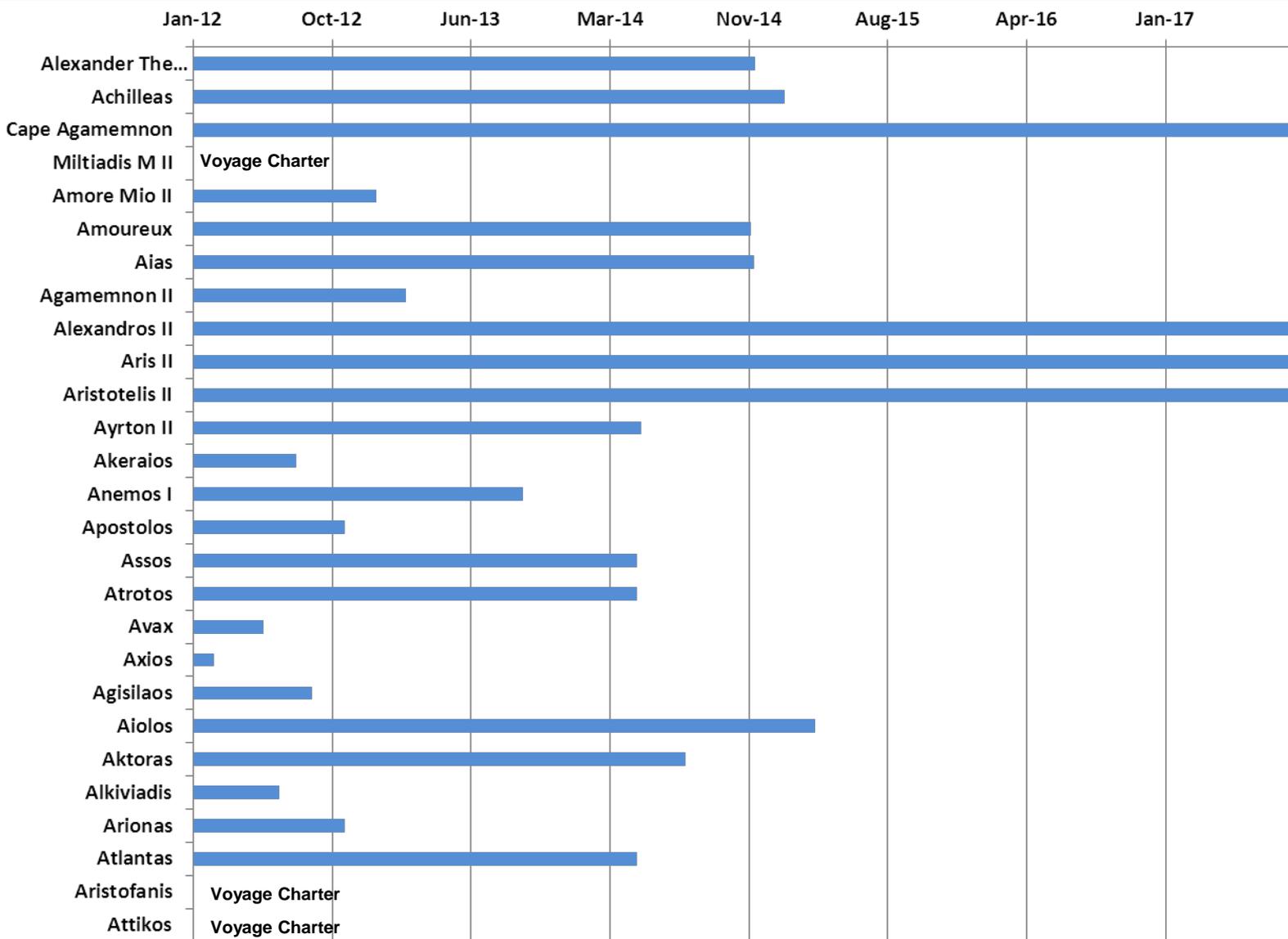
# Secured Increased Charter Coverage For Our Fleet



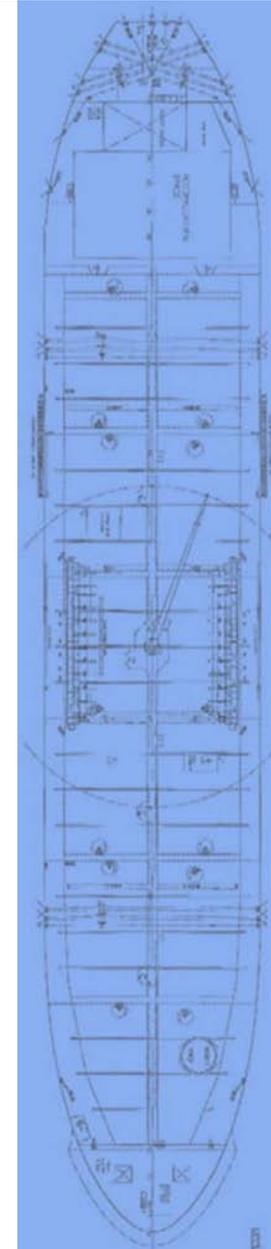
Name	Dwt	Built	T/C Rate (Year 1/ Year 2/ Year3)	Profit Share	Duration
<b>Achilleas</b>	297,863	2010, Universal	\$28,000 / \$34,000 / \$38,000	50/50 On Actual Earnings	Max. Of 3 Years
<b>Amore Mio II</b>	159,924	2001, Daewoo	\$18,250	-	11-14 Months
<b>Agamemnon II</b>	51,238	2008, STX	\$14,000	50/50 Outside IWL	11-13 Months
<b>Ayrton II</b>	51,260	2009, STX	\$14,000 / \$15,000	50/50 Outside IWL	23-25 Months

- Secured Long Term Employment At Attractive Rates For 4 Out of 5 Vessels Acquired From Crude Carriers As Per Our Business Model.
- Extended Time Charter of Amore Mio II With Capital Maritime & Trading Corp. ('CMTC') Continuing To Demonstrate Sponsor's Commitment To The Partnership.
- Extended Time Charters For Two MRs With BP Further Consolidating Relationship.

# High Charter Coverage For The Medium Term



**77% Of Total Fleet Days For 2012 With Secured Charter Coverage**  
**5.0 Years Remaining Average Charter Duration**



# Product Tanker Market Overview

- Improved Product Tanker Spot Rate Environment End 4Q2011 Due To Increased Demand In The Transatlantic Trades.

- Favorable Shifts in Global Refining Capacity Expected To Increase Demand For Product Tankers In Short To Medium Run:

- Refinery Closures in US & Europe: Sunoco, Conoco Philips and Petroplus (ca. 1.3 mbp/d in total).

- Expected Additional Refining Capacity in India in 2012-13: ca. 0.9m bp/d.

- Overall Refining Capacity Expected to Increase by ca.12 mi bpd by 2015 in Asia Pacific, Middle East and Africa.

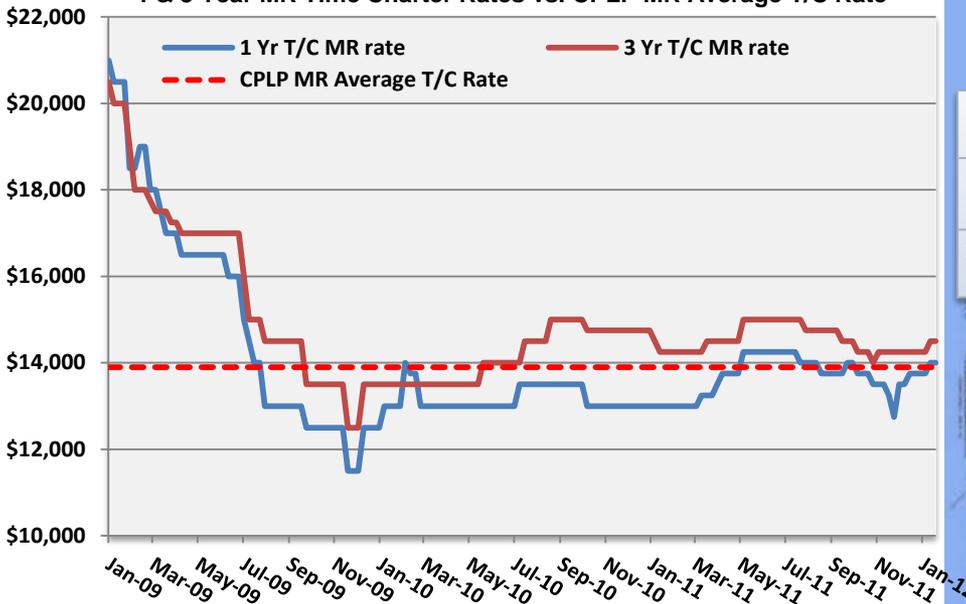
- High Levels Of Slippage of Newbuilding Orders (2011): ca. 56%.

- Low Nominal Orderbook: ca. 11%.

- Period Market Experiencing Increased Activity For Longer Term Employment:

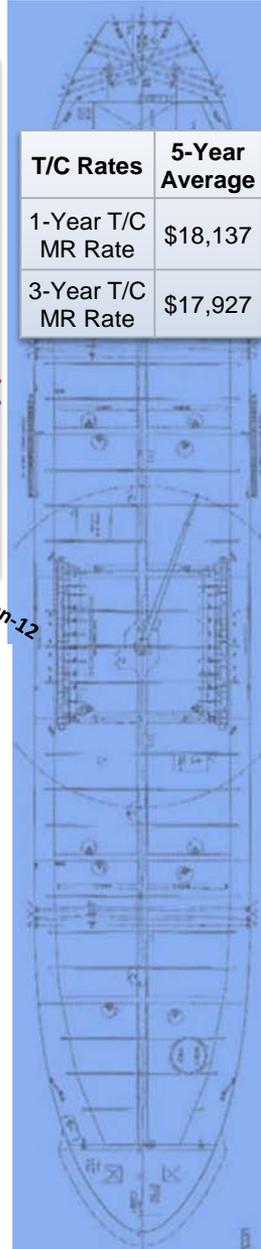
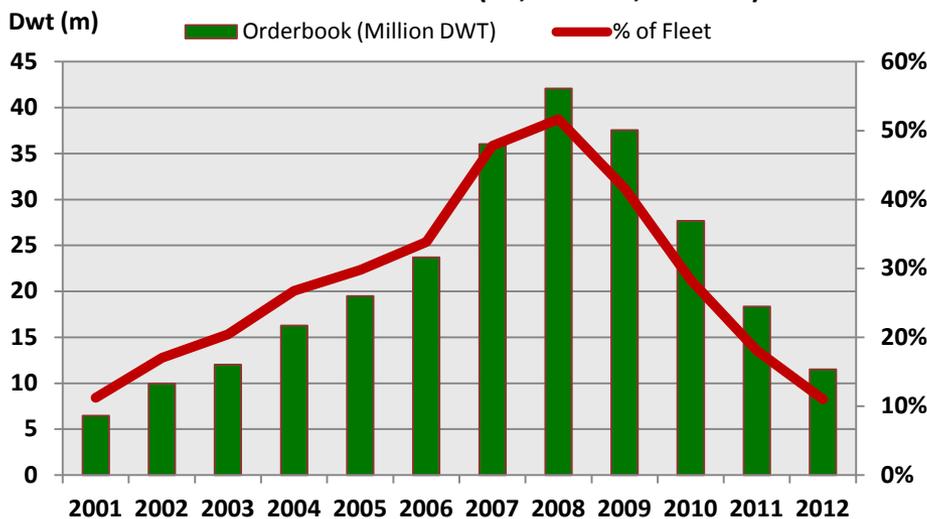
- 2011 T/C Fixtures Longer Than 1 Year Increased By ca. 65% Compared To 2010.

1 & 3 Year MR Time Charter Rates vs. CPLP MR Average T/C Rate



T/C Rates	5-Year Average
1-Year T/C MR Rate	\$18,137
3-Year T/C MR Rate	\$17,927

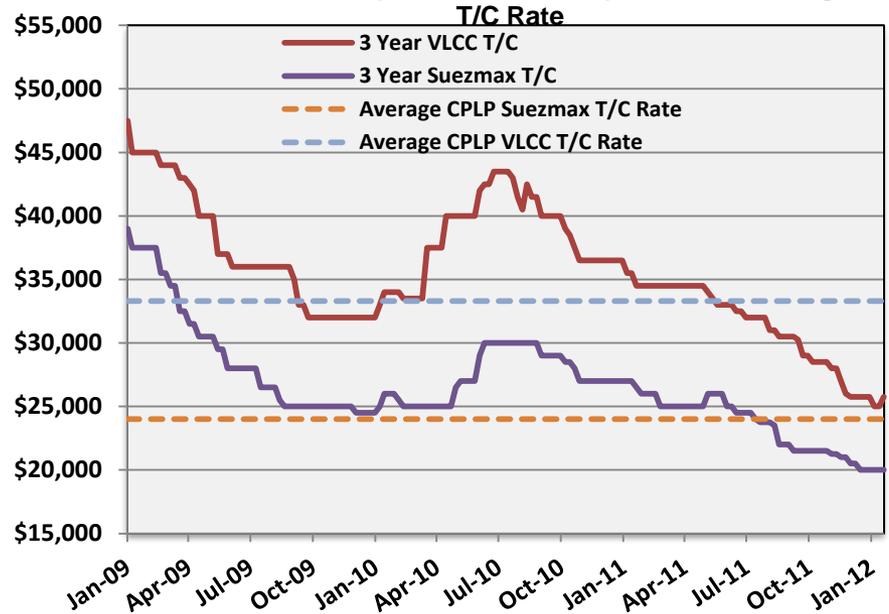
Product Tanker Orderbook (10,000 - 60,000 dwt)



# Crude Tanker Market Overview

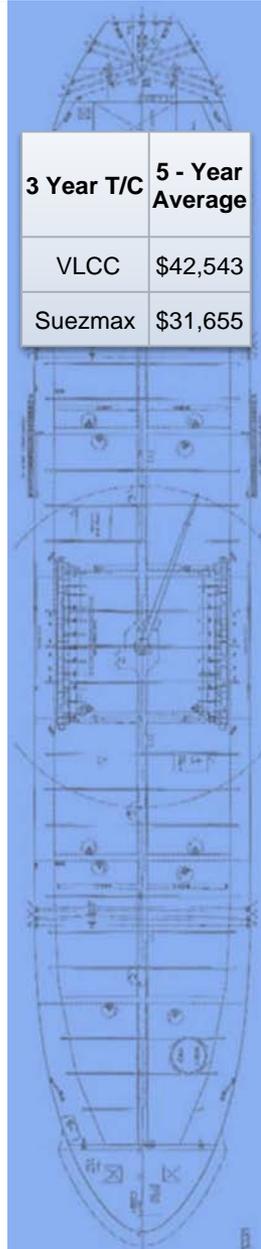
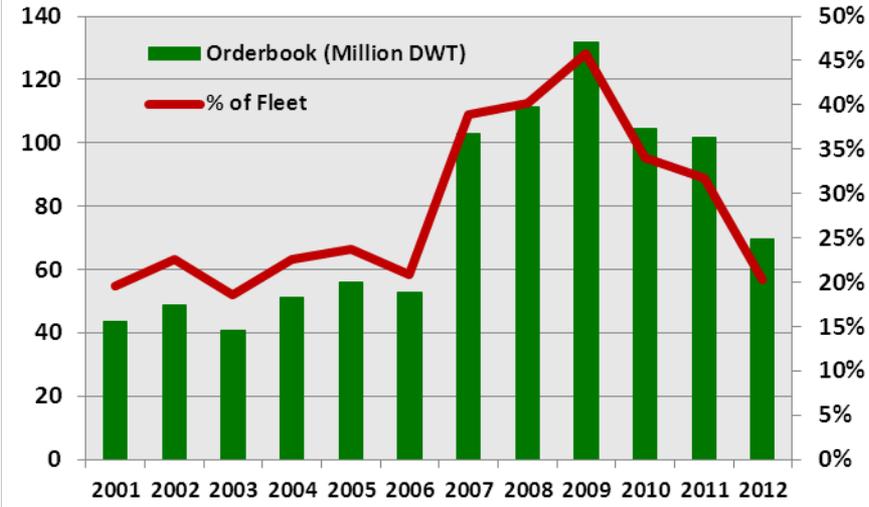
- Crude Tanker Shows A Seasonal Improvement in 4Q2011 Due To Increased Activity To The East.
- Global Oil Demand Revised To 90.1 mbd Or +1.2% For 2012.
- Improved Spot Crude Tanker Market In 2012YTD On The Back Of Increased Demand From China.
- Crude Tanker Demand Increased by ca. 2.2% in 2011.
- 2012-2014 Crude Tanker Supply Remains Challenging At ca. 20%. However:
  - 31% Orderbook Slippage & Cancellations In 2011.
  - Increased Slippage in 2H2011 Due To Weak Charter Market Conditions.
  - Fall In Asset Values And Lack Of Financing.
  - Increased Demolition Of Double Hull Tonnage >15 years.
  - No New Orders.

3 Year T/C Rate (VLCC & Suezmax) vs. CPLP Average



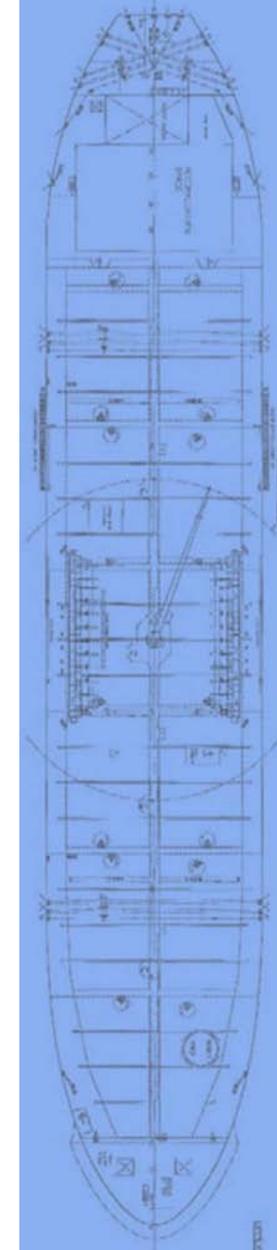
3 Year T/C	5 - Year Average
VLCC	\$42,543
Suezmax	\$31,655

Crude Tanker Orderbook



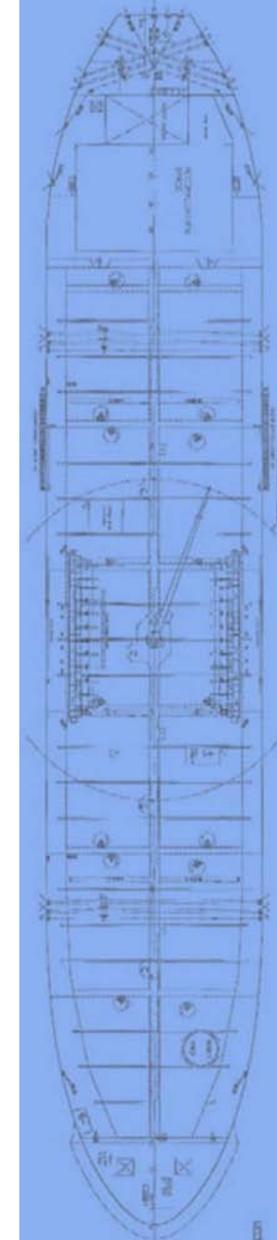
# Sustainable Distribution With Upside Potential

- **CPLP Reiterates Commitment To \$0.93 Per Unit Annual Distribution Guidance.**
- **Increased Cash Flow Visibility With 77% Of Available Days Fixed For 2012.**
- **Full Impact Of Crude Vessel Charters From 1Q2012 Onwards:**
  - **Expected Average Crude Tonnage Daily TCE For 1Q2012: \$22,315 p.d. (ex MMII) plus profit share vs. 4Q2011 Actual TCE Of \$14,262 p.d.**
- **Strong Balance Sheet With Cash Of Ca. \$60 Million And Increased Financial Flexibility.**
- **Solid Product Tanker Market Fundamentals.**
- **Modern, High-specification Vessels And Managers' Oil Major Approvals Should Provide Access To Significant Time Charter Opportunities.**
- **Long Term Distribution Growth Is Enhanced As Crude Tanker Market Recovers.**



# Capital Product Partners – 2011 In Review

- During 2011 We Paid Total Distributions Of \$0.93, Which Qualifies Fully As Return Of Capital For Our U.S. Based Unitholders.
- Completed The Merger With Crude Carriers Corp., In A Unit For Stock Transaction, Consisting Of:
  - VLCC M/T 'Alexander The Great' (2010 Built, Universal Shipbuilding, 297,958 dwt)
  - VLCC M/T 'Achilleas' (2010 Built Universal Shipbuilding, 297,500 dwt)
  - Suezmax M/T 'Miltiadis M II' (2006 Built, Daewoo Shipbuilding, 162,397 dwt)
  - Suezmax M/T 'Amoureux' (2008 Built, Universal Shipbuilding, 150,393 dwt)
  - Suezmax M/T 'Aias' (2008 Built, Universal Shipbuilding, 150,096 dwt)
- Successfully Fixed Period Coverage On Four Of The Five Crude Carriers Vessels At Attractive Rates With Profit Sharing Arrangements.
- Completed The Dropdown Acquisition From Our Sponsor Of The M/V Cape Agamemnon (2010 Built, Sungdong Shipbuilding, 179,221 dwt) With Attractive Long-Term Charter (Expiry June 2020).



# Capital Product Partners L.P.

